

GRANTS MANAGERS NETWORK

2010 ANNUAL REPORT

*We're in it.
Together.*





Mission

The Grants Managers Network (GMN) improves grantmaking by advancing the knowledge, skills, and abilities of grants management professionals and by leading grantmakers to adopt and incorporate effective practices that benefit the philanthropic community.

Vision

The Grants Managers Network's vision is to represent all philanthropic professionals engaged in grants management. We provide the knowledge, training, and tools that members need to succeed in their jobs and advance, if desired, to leadership positions.

The leaders of grantmaking organizations acknowledge the need for grants management expertise. These leaders recognize GMN's ability to provide and develop that expertise and encourage their staff to participate in and support GMN.

The grantmaking standards set by GMN become common practice in the field. GMN's use of technology in building a professional community, delivery of products and services to members, and promotion of environmentally sustainable grantmaking practices is a model for membership organizations.

As a result of its broad membership base, acknowledged expertise, and track record of results-focused leadership, GMN is sought after as a grantmaking expert and advisor in initiatives to improve philanthropy.



Core Values

To accomplish our mission, the Grants Managers Network bases its decisions and actions on the following core values:

INTEGRITY

To be honest and forthright and maintain the highest ethical standards

EXCELLENCE

To be the very best in all we do, striving for continuous improvement and responding rapidly to change

COMMUNITY

To maintain GMN as a member-focused and member-driven organization, recognizing and reflecting in everything we do the needs and diversity of our members

GROWTH

To focus our efforts on programs, products, and services that advance the knowledge, skills, and leadership abilities of our members

COLLABORATION

To seek opportunities to work with others who support our mission and goals and enhance our work through partnerships

LEADERSHIP

To educate individual organizations, the broader philanthropic community, and others on the value that the grants management profession brings to philanthropy



Message from the Executive Director

If I had to pick just one word to summarize 2010 it would be “engagement.”

To us, engagement means how you, our members, interact with GMN and, through GMN, your colleagues. What GMN resources and tools do you use? What events do you attend? Are you able to give time and/or financial support? And, most importantly, how are the knowledge, tools, information, and connections obtained through us improving grantmaking at your organizations and supporting your career development?

To answer these questions, we launched an effort to learn much more about our members and how GMN is fulfilling our mission to “advance the knowledge, skills, and abilities of grants management professionals.” We are happy to report significant accomplishments in 2010 in this area.

Engagement also means how GMN participates in field-wide initiatives to improve philanthropy and how we invite others to participate in our efforts—in short, how we all work together to accomplish the second part of GMN’s mission: “to lead grantmakers to adopt and incorporate effective practices that benefit the philanthropic community.” This effort resulted in new Project Streamline tools and resources, as well as the launch of an important new effort to better coordinate grantmaker education.

Thank you to GMN’s members, funders, and the more than 200 volunteers who together accomplished so much in 2010.

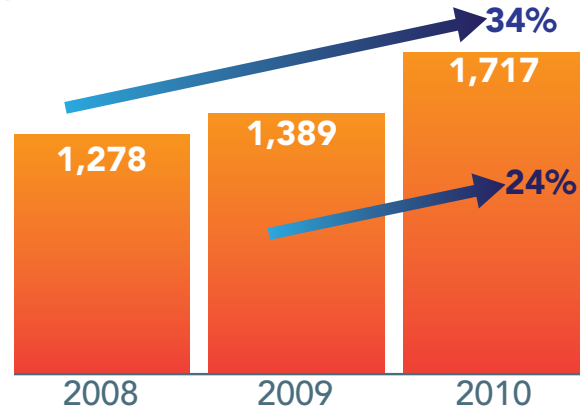
We’re in it. Together.

Sincerely,

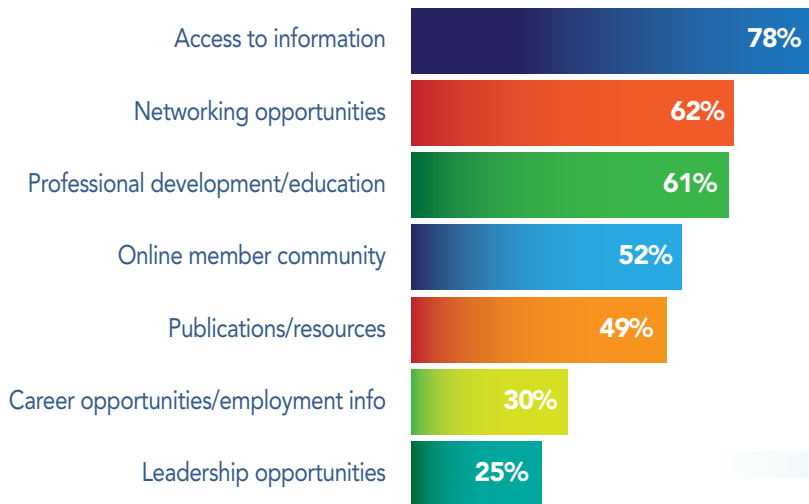
Michelle L. Greanias
Executive Director

What we've done... *Together*

GMN has experienced extraordinary growth over the past few years, with our membership increasing 24 percent from 2009 to 2010 alone. The majority of our new members discover GMN through colleagues, a wonderful testament to the Network's inclusive nature and the tremendous value members receive from GMN.



Value of GMN Membership



**Source: 2010 GMN member survey.*

What *You* can do!

Join Us

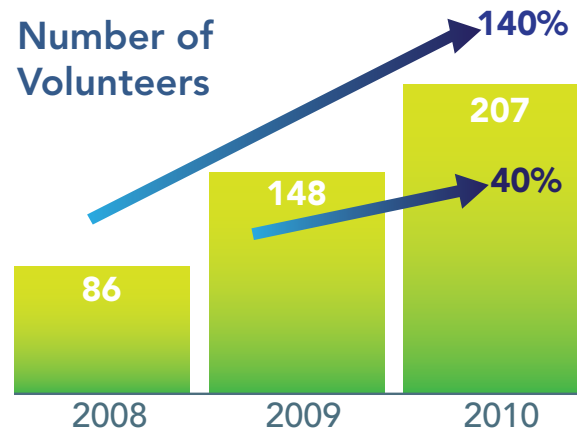
Anyone currently employed by a grantmaking organization who holds responsibility for grants management or a portion of grants management activities is eligible for GMN membership. There are no mandatory membership fees. [Click here to apply.](#)

To support this growth, we've focused our 2009–2011 strategic plan goals and resources on better serving—and engaging—our existing members. To achieve this goal, we focused our efforts in 2010 on understanding how our members interact with GMN and how we can do more for them.

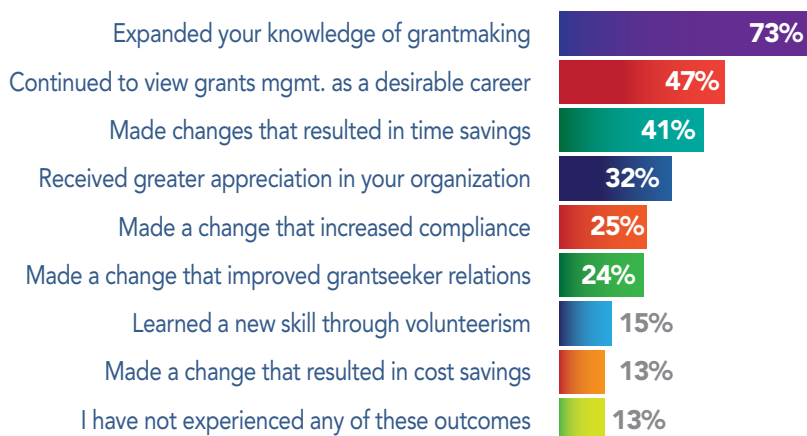
Member Engagement Stats

- 12% volunteered for GMN
- 30% worked for an organization that financially supported GMN
- 17% attended the 2010 conference
- 29% attended a recent regional meeting
- 64% regularly accessed the online community
- 11% attended a What Works Webinar
- 17% did not engage in GMN activities in 2010

The most intensive way that members can engage in the Network is through volunteerism. We've experienced tremendous growth in the number of members stepping forward and getting actively involved, which is the key reason we were able to accomplish so much in 2010.



Of course, the most important aspect of engagement is what ultimately results from members' participation in GMN—the improvement of grantmaking. In 2010, members reported the following outcomes as a direct result of their involvement with GMN.



What You can do!

Get Involved and Give Back

Volunteering with GMN can help you hone existing skills and, even better, gain new ones! Whatever your interest, GMN can help build your resume. Contact us at info@gmnetwork.org to discuss opportunities.



We're in it. *Together.*

To advance the knowledge, skills, and abilities of grants management professionals.

GMN provides the knowledge, training, and tools that our members need to succeed in their jobs and advance to leadership positions. The proof is in the numbers. In our 2010 member survey, 73 percent of our members reported that GMN expanded their knowledge of grantmaking, and 41 percent indicated that being involved in GMN improved their grantmaking processes. Together, we're making a significant and positive impact on our field.

In 2010, GMN delivered more than 100 hours of education through our 13 regional networks, annual conference, and "What Works" peer-to-peer webinar series. To ensure that the conversations and collaborations continued, we enhanced and expanded our online community, connecting members to each other to provide advice and support to solve immediate problems. We also conducted research and published the GMN Examiner newsletter to keep our members informed and ready to address emerging issues.



The GMN Conference was in all senses a great source of information. Learning about the new applications and tools available for streamlining projects, plus reports and workshops with all necessary considerations to successfully implement such projects in our organization added vital resources to our organizational plans.

—Joaquin Labour, FB Heron Foundation New York, NY

What we've done... *Together*

2010 Conference

The 2010 conference was our most successful ever—and our largest to date, with 370 paid registrants coming together to learn, share information, and connect with their peers. Participants attended 45 sessions to introduce, improve, or share grants management best practices.

They accessed information and demos from GMN exhibitors on the latest advances in grants management technology and tools. More than 95 percent of participants felt the conference was relevant, providing concrete information and resources to apply in their jobs.

Because of the large turnout and increase in exhibitors and sponsorships, the conference broke even for the first time! This sustainability ensures that we can continue to deliver quality and relevant programming in the future.

What *You* can do!

Didn't attend the conference?

View the presentations and other conference resources here.



Join us!

Stir up strong connections and fresh new ideas at GMN's annual conference. Discover how to improve your grantmaking operations, reduce costs, and respond to emerging issues.

Gain valuable new ideas, tools, and resources at interactive, hands-on learning sessions designed to support those new to the field, as well as seasoned professionals.

This conference equips you to solve the most pressing challenges facing our industry today. Don't miss this unique opportunity to brainstorm with colleagues and explore bold ideas that can position you and your organization for success.

Click here for information on our upcoming conference.



Regional Chapters

GMN's 13 regional chapters give our members local access to educational and networking events. In 2010, nearly 30 percent of our members connected with their peers at a regional meeting. Meetings are open to all grantmakers and are an important way for new members to find out what GMN offers.

Meetings are held in:

- Delaware Valley
Philadelphia
- Florida
*Ft. Lauderdale Area
Orlando*
- Midwest
*Chicago, Michigan &
Various Cities*
- Minnesota
Twin Cities
- New England
Boston
- New York
New York City
- Ohio
Various Cities
- Northern California
San Francisco
- Pacific Northwest
Seattle & Portland
- Southern California
Los Angeles
- Rocky Mountains
Denver
- Southeast
Atlanta
- Washington, D.C.

No regional group in your area?

Contact us to volunteer to start one at info@gmnetwork.org.



What we've done... *Together*

Webinars

An average of 124 members participated in each of four "What Works" Webinars in 2010. These peer-to-peer learning events featured three grants managers who shared their experiences and perspectives on a specific topic.

A volunteer-led evaluation of the 2009-2010 GMN What Works Webinar Series indicated that:

- 93 percent of participants felt that webinars are an effective way to educate GMN members.
- 91 percent would attend another GMN webinar, and
- 89 percent would recommend GMN webinars to others.

What *You* can do!

GMN continues to expand our ability to capture the great meetings, conference sessions, and webinars happening throughout the Network. Members are notified when a new recording or video is posted.

What Works Webinars

MEM [Capacity Building](#)

MEM [Collaborating with SharePoint](#)



Other Webinars and Videos

MEM [Rethinking Impact](#)

MEM [Project Streamline sessions](#) at the 2010 annual conference

MEM [An Overview of Grants Management Software Options](#)

To view upcoming webinars, visit the **MEM** [GMN community calendar](#).

Online Community

GMN's online knowledge-sharing community connects our members through a variety of news and interactive tools. Threaded discussions enable members to request advice from peers and a resource library contains sample policies and document templates shared by grantmaking peers. The community also contains regional meeting information, job postings, and other resources to support professional development. Sixty percent of GMN members accessed the community regularly in 2010.

MEM [Access the online community here.](#)

Visit the help section for guided walkthroughs and other step-by-step instructions for getting the most out of the community.



MEM = Members-Only Access. To join, [click here](#).

What we've done... *Together*

Publications

GMN Examiner

In 2010, GMN released three issues of the *GMN Examiner*, enjoyed by more than 30 percent of members. Articles focused on emerging technologies, field-wide debates related to grantmaking operations, regulatory changes, updates and alerts on GMN programs and resources, and profiles and information on grantmaking colleagues.

Beyond the Recycling Bin: Greening Practices of Grantmakers

We surveyed our members in 2010 to find out if their organizations are going "beyond the recycling bin" in greening practices. The survey's three key questions were:

1. What greening practices are currently in use by your organization?
2. What variables affect the number and type of practices your organization will implement?
3. What are the perceived barriers to greening?

[Beyond the Recycling Bin: Greening Practices of Grantmakers](#) summarizes the survey findings and provides information on how our members approach greening. The survey helps to spur dialogue about how the philanthropic sector can promote and implement environmentally sustainable practices.

What *You* can do!



Not a member? Sign up for our mailing list at www.gmnetwork.org to receive the *GMN Examiner* and other communications.



To access current and back issues of the *GMN Examiner*, [click here](#).



GMN has prepared a learning environment for grants managers! By providing networking opportunities, the online community, and publications, GMN gives members the resources to avoid wasted efforts and flourish in their role as grants managers.

—Dee Slater, Dekko Foundation in Kendallville, IN



We're in it. Together.

To lead grantmakers to adopt and incorporate effective practices that benefit the philanthropic community.

Partnerships are powerful, and—as the only professional association focused on the operations side of grantmaking—GMN is uniquely positioned to lead and partner in efforts to make grantmaking more efficient and effective. We are able to leverage the expertise of our 1,700 members to develop new solutions and document best practices. Our members can then implement those solutions and practices within the nearly 1,000 grantmaking organizations that employ them, creating significant momentum for field-wide change.

In 2010, GMN's largest project remained Project Streamline, an innovative and collaborative effort of organizations from both sides of the grantmaker/grantseeker divide who are studying grant application and reporting practices, their impact on grantseekers and grantmakers, and how practices can be streamlined to benefit everyone.

Taking a team approach to tackle the challenges of our field will produce the most effective results. In 2010, we also engaged in conversations with other funder networks on information sharing and collaboration to better serve grantmakers. Finally, we continued work to define the profession through i) the development of a *Body of Knowledge* that documents the knowledge and skills needed to be a grants manager and ii) the expansion of the *GM Guide*, which gathers, vets, and organizes the collective knowledge of GMN members into an online grants management “textbook.”



A colleague of mine calls grants management the back office. In a lot of ways, I think the metaphor is apt. Others probably get more attention. You just get the job done. You will never get all the thanks you deserve, but today, I want to at least give you my thanks. I believe so strongly in the power of philanthropy to create positive change in our world, and you are the people who make foundations run.

—Bill Gates, Sr. Bill & Melinda Gates Foundation in Seattle, WA

What we've done... *Together*

Project Streamline

In 2010, we held eight workshops and trained 150 grantmakers on streamlining.

We continued development of the [Project Streamline Assessment Tool](#) (launched in early 2011). This free online survey helps funders compare their grantmaking processes to those of other funders, as well as to principles described in the report, [Drowning in Paperwork, Distracted from Purpose](#). The tool helps funders calculate the costs of these processes to both funders and grantseekers. Funders who complete the survey can download a comparative report to stimulate discussion within their organizations about current processes and opportunities for improvement.

We also launched the [Guide to Streamlining Series](#), a set of tools and resources to help grantmakers apply Project Streamline's four principles:

1. Take a fresh look at information requirements with a special focus on what due diligence grantmakers really need to do in order to make a grant.
2. Right-size grant application and reporting requirements.
3. Reduce the burden that grantseeking places on grantees with a special focus on improving financial reporting and implementing online systems.
4. Improve communications and obtain feedback from grantseekers to support and help direct streamlining efforts.

Visit www.projectstreamline.org to access the *Guide to Streamlining series* and other Project Streamline tools and resources.



Guide to Streamlining Series

Online Applications and Reporting

(Relieving the Burden)

Identifies the essential and “gold standard” features and practices of online systems to help grantmaking organizations select and implement—or retrofit—a system that is user-friendly and designed to help grantseekers succeed.

Grant Budgets and Financial Reporting

(Relieving the Burden)

Specialized budget and financial reporting requirements are some of the most time-consuming and burdensome aspects of grantseeking. This guide can help organizations streamline grant budgets and financial reporting requirements in ways that benefit the organization and grantees.

Online Grant Applications: A Review of Vendors

A comparison of the features offered by some of the most widely-used grants management products. [Click here](#) to access an addendum with two additional vendors.

Making Streamlining Stick

A guide to starting and developing buy-in for streamlining at your organization.

Right-Sizing Guide

When grantmaking is right-sized, the information and due diligence requirements are proportionate to the size of the grant, appropriate to the type of grant, and take into consideration prior relationships with grantees. This guide helps organizations think through opportunities for right-sizing.

Due Diligence Guide

This guide helps grantmakers determine what information is really needed to make a grant, clearing up some of the confusion regarding what materials are truly “required.”

What we've done... *Together*

Defining Grants Management

Since 1996, GMN has connected grants management professionals nationwide to share best practices and improve grantmaking. Our members look to GMN for the knowledge, training, and tools necessary to lead and succeed.

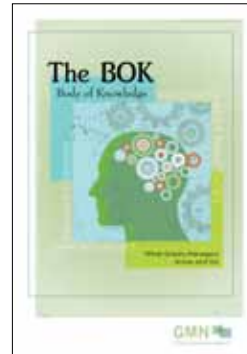
That's why our ambitious effort to define the grants management profession—the *Body of Knowledge* (BOK)—is so critical. Developed by and for members, the BOK clarifies the role of grants management in philanthropy. It establishes a common language and framework to gather best practices, resources, and opportunities for shared learning in one place. GMN members can use the BOK to conduct self-assessments to determine professional development plans.

To further build out the BOK, GMN launched the *BOK In Depth* campaign in 2010 to engage members in a discussion of

- Other topics to be included in the BOK
- Resources and training members use to stay current in each area
- The gaps in the available information and training that GMN should fill

More than 75 members contributed to this work.

What *You* can do!



To find out more about the BOK, [click here](#).

MEM Access the *Body of Knowledge* here.

MEM = Members-Only Access. To join, [click here](#).

GM Guide

The *GM Guide* is the only source of comprehensive grants management information. The guide reviews the entire grantmaking process, sharing common practices, templates, and resources to help grantmakers create new policies and procedures, verify that current practices are aligned with industry standards, and improve the efficiency and effectiveness of grants management. Its straightforward language helps to demystify legal and tax issues and support better compliance, which is critical to meeting today's exacting audit standards. To better meet user needs, the *GM Guide* was reorganized in 2010 and integrated with the GMN member community.



Subscribe to the *GM Guide* today!
[Click here for more details.](#)

Philanthropic Initiatives



LearnPhilanthropy

Initiated in 2010 as a joint project of the Council on Foundations and the Forum of Regional Associations of Grantmakers, this field-wide initiative has convened diverse stakeholders interested in improving the existing, highly fragmented system of grantmaker learning. GMN serves on the planning committee for the development of a dynamic catalog of learning resources. Participation will raise awareness of GMN products and services to new audiences, promote the grants manager's role in philanthropy, and give our members more efficient access to the breadth of resources available. The catalogue is expected to launch in 2011. For more information, visit www.learnphilanthropy.net.

Effective Collaborations

GMN participated in an effort of funder networks and regional associations convened by the Council on Foundations to explore how organizations that support the field of philanthropy could partner strategically and systematically to better support grantmakers. This work resulted in [Effective Collaborations: Recommendations for a Connected Philanthropic Infrastructure](#).



Coding Standards

A team of GMN members worked with The Foundation Center to develop standards for coding the geographical area served of grants based on existing coding structures in the field. The work resulted in the GeoTree, which will be launched in 2011.

Attending the GMN Conference is the greatest development opportunity my organization could provide. I receive a wealth of information pertaining specifically to my daily work that could only otherwise be accomplished with weeks of online research. Opportunities to network with cohorts that speak my grantmaking language are an added benefit.

—Jan Ross VP Grants Administration Huey and Angelina Wilson Foundation, Baton Rouge, LA



We're in it. Together.

To develop a strong, sustainable organization.

GMN is well positioned for a future of continued collaboration and leadership. In 2010, we achieved significant milestones to keep our organization strong and sustainable, including:

- an unqualified audit opinion
- the formation of an Accountability and Transparency Team to review GMN's policies and procedures to ensure they are clear, complete, and transparent to our members
- the selection of a new accounting firm to provide the CFO-level services we need because of our growing needs and sophistication

Along with nearly all nonprofits in the country, GMN was impacted by the economic downturn in 2009, falling short of our fundraising targets by \$140,000. Because of our smart fiscal management in the past, we were able to make up the shortfall from operating reserves. Of course, we worked quickly to develop new fundraising and earned income strategies, including the new Contributing Organization Membership category, which provides benefits to participants. These efforts were successful, and we ended 2010 with an increase in net assets of \$164,000. This growth allowed us to i) replenish GMN's reserves and ii) approve the addition of a second staff person (hired in 2011) to focus on member services, volunteer support, and regional chapter support.

Since GMN's founding, we have raised enough voluntary support from our members that financial support has never been a requirement of membership. This focus on people is reflected in our core value of community: to maintain GMN as a member-focused and member-driven organization, recognizing and reflecting in everything we do the needs and diversity of our members.

Along with our strong programs and services, our success in avoiding financial barriers to participation has enabled GMN to attract a diverse range of members and become the fastest growing funder network in the field. This diversity significantly enhances the value to all members by allowing them access to new ideas, best practices, and perspectives from across the philanthropic spectrum.

In 2011, we will continue to strengthen our fundraising appeals and outreach to support the growing demand among our members and partners for programs, resources, and services that support the career development of grants managers and improve grantmaking practices.



Financial Statements

Statements Of Financial Position

December 31, 2010 and 2009

	2010	2009 (RESTATED)*
ASSETS		
Cash and cash equivalents	\$568,018	\$397,754
Account receivable	2,000	0
Property and equipment, net	0	0
Total assets	\$570,018	\$397,754
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable	\$15,613	\$16,474
Deferred conference fees	45,350	36,394
Total liabilities	\$60,963	\$52,868
NET ASSETS		
Unrestricted	481,055	237,926
Temporarily restricted	28,000	106,960
Total net assets	509,055	344,886
Total liabilities and net assets	\$570,018	\$397,754

Statements Of Activity

For the years ended December 31, 2010 and 2009

	2010	2009 (RESTATED)*
REVENUE AND SUPPORT		
Grants and contributions	\$538,914	\$411,757
Annual conference and workshops	296,508	189,514
Interest	2,828	2,133
Guide sales	4,515	7,560
Net assets released from restrictions:		
Satisfaction of restrictions	0	0
Total revenue and support	\$842,765	\$610,964
EXPENSES		
Program services	531,064	612,639
Supporting services:		
Management and general	131,072	119,916
Fundraising	16,460	18,502
Total supporting services	147,532	138,418
Total expenses	\$678,596	\$751,057
Change in Net Assets	164,169	(140,093)
Net Assets, beginning of year	344,886	484,979
Net Assets, end of year	\$509,055	\$344,886

GMN's 2010 and 2009 audit reports are posted on GMN's website at www.gmnetwork.org/about-us.

*The 2009 restatement re-categorized certain deferred revenue contributions to comply with generally accepted accounting principles.

GMN Board of Directors

As of 12/31/2010



Stephanie Duffy, Co-Chair
The McKnight Foundation
Minneapolis, MN



Bonnie Rivers, Co-Chair
Carnegie Corporation
New York, NY



Jennifer Pedroni, Treasurer
North Penn Community Health
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Colmar, PA



Chad Gorski, Secretary
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& Comcast Foundation
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Economic Opportunity, State of
Michigan Department of Human Services
Lansing, MI



Cristina Yoon
The Skoll Foundation
Palo Alto, CA

GMN thanks the following organizations and individuals for their 2010 financial support.



Contributing Organization Members

3M
 The Allstate Foundation
 Altman Foundation
 Alzheimer's Drug Discovery Foundation & ISOA
 American Jewish World Service
 amfAR (The Foundation for AIDS Research)
 The Annenberg Foundation
 APS (Arizona Public Service Co.)
 Arcus Foundation
 The Atlantic Philanthropies
 Bank of America
 Benwood Foundation
 BHHS Legacy Foundation
 Bill & Melinda Gates Foundation
 Blue Cross and Blue Shield of Louisiana Foundation
 Blue Moon Fund, Inc
 Blue Shield of California Foundation
 The Brico Fund
 Broward County Community Partnerships Division
 Build-A-Bear Workshop Foundation
 Bullitt Foundation
 Burroughs Wellcome Fund
 Bush Foundation
 The California Endowment
 The California Wellness Foundation
 Champion Foundation
 The Cannon Foundation, Inc.
 Cargill
 Carol Ann and Ralph V Haile, Jr. Foundation/US Bank
 Charles and Lynn Schusterman Family Foundation
 The Christensen Fund
 Citi Foundation
 ClimateWorks Foundation
 The Coca-Cola Company
 The Coleman Foundation
 College Access Foundation of California
 The Colorado Trust
 The Commonwealth Foundation, Inc.
 Community Health Foundation of Western and Central New York
 Comprehensive Health Education Foundation
 Compton Foundation
 Connelly Foundation
 Conrad N. Hilton Foundation
 Consumer Health Foundation
 Council of Michigan Foundations
 Crown Family Philanthropies
 Daniels Fund
 David and Lucile Packard Foundation

CONTRIBUTORS

Contributing Organization Members (cont.)

Dekko Foundation
Delta Dental of Minnesota
Doris Duke Charitable Foundation
Dyson Foundation
Ellen & Clarence Peterson Foundation
Endowment for Health
Eugene & Agnes E. Meyer Foundation
EyeSight Foundation of Alabama
Fidelity Foundation
Fieldstead & Company
Fifth Third Foundation
The Fine Foundation
The Ford Family Foundation
Ford Foundation
Foundation for the Mid South
Francis Family Foundation
Frey Foundation
Gaylord and Dorothy Donnelley Foundation
General Service Foundation
The George Gund Foundation
Gifford Foundation
Gordon and Betty Moore Foundation
Grand Victoria Foundation
Greater Texas Foundation
Green Tree Community Health Foundation
Hau 'oli Mau Loa Foundation
Health Care Service Corporation
Health Resources in Action
Helios Education Foundation
The Home Depot Foundation
Houston Endowment, Inc.
The Hyde Family Foundations
Illinois Clean Energy Community Foundation
Irene E. & George A. Davis Foundation
J. Paul Getty Trust; The Getty Foundation
J. Willard and Alice S. Marriott Foundation
The J.M. Kaplan Fund
Jessie Smith Noyes Foundation
Jim Casey Youth Opportunities Initiative
The John R. Oishei Foundation
John Randolph Foundation
John S. and James L. Knight Foundation
Johnson Family Foundation
Kansas Health Foundation
The Klarman Family Foundation
KnowledgeWorks Foundation
The Kresge Foundation
Lavelle Fund for the Blind
The Lemelson Foundation
Lincoln Financial Foundation
Lumina Foundation for Education
Maine Health Access Foundation
Margaret A. Cargill Philanthropies
Margaret Clark Morgan Foundation
Mary Reynolds Babcock Foundation
Max M. & Marjorie S. Fisher Foundation
The McKnight Foundation
McNeely Foundation
Medica Foundation
The Medtronic Foundation
Mertz Gilmore Foundation
MetroWest Community Health Care Foundation
Meyer Memorial Trust
Moriah Fund

Contributing Organization Members (cont.)

The Morris & Gwendolyn Cafritz Foundation	Select Equity Group Foundation
Mutual of Omaha Foundation	The Sherwood Foundation
The Nathan Cummings Foundation	Sierra Health Foundation
Needmor Fund	Singgod Foundation
The Nellie Mae Education Foundation	The Skoll Foundation
New Field Foundation	Spencer Foundation
Nordson Corporation Foundation	St. Jude Medical
North Penn Community Health Foundation	Stella and Charles Guttman Foundation
NoVo Foundation	The Stocker Foundation
Nutter, McClennen & Fish, LLP	Stuart Foundation
Oak Foundation	The Summit Foundation
Oklahoma Tobacco Settlement Endowment Trust	Sunflower Foundation
Otto Bremer Foundation	Surdna Foundation
Paso Del Norte Health Foundation	TCF Foundation
PetSmart Charities, Inc.	Tinker Foundation Inc.
Polk Bros. Foundation	Travelers Companies
The Prudential Foundation	Turner Foundation, Inc.
Public Welfare Foundation	UniHealth Foundation
Rasmuson Foundation	United Methodist Health Ministry Fund
RBC Foundation - USA	United Nations Foundation
The Robert Wood Johnson Foundation	Virginia Gildersleeve International Fund
Rockefeller Brothers Fund	W.K. Kellogg Foundation
The Rockefeller Foundation	Wells Fargo Bank, N.A.
Rosenberg Foundation	Wellspring Advisors, LLC
RSF Social Finance	Wenner-Gren Foundation
Ryder System Charitable Foundation, Inc.	Wilburforce Foundation
Saint Luke's Foundation	The William and Flora Hewlett Foundation
Salem Health & Wellness Foundation	William Randolph Hearst Foundations
The Sandy River Charitable Foundation	The Winthrop Rockefeller Foundation
The SCAN Foundation	Woods Charitable Fund, Inc.
Sea Change Foundation	Yawkey Foundations

CONTRIBUTORS

Our special thanks are also extended to these additional contributors who support the work of GMN...

The Able Trust	East Bay Community Foundation	Nina Mason Pulliam Charitable Trust
AdminiTrust LLC	Edyth Bush Charitable Foundation, Inc.	Northwest Area Foundation
Allegheny Franciscan Ministries, Inc.	Enterprise Holdings Foundation	Okabena Advisors
Altum	F.B. Heron Foundation	Open Society Foundations
Andrew W. Mellon Foundation	Foundation for Child Development	Osteopathic Heritage Foundations
Annie E. Casey Foundation	Foundation Management Services	Pottstown Area Health & Wellness Foundation
Archstone Foundation	Geraldine R. Dodge Foundation	PSEG Services Corp.
Argosy Foundation	The Health Foundation of Greater Cincinnati	Ralph M. Parsons Foundation
The Barr Foundation	The Health Trust	The REACH Healthcare Foundation
Boettcher Foundation	Howard Hughes Medical Institute	The Rose Hills Foundation
The Boston Foundation	Hyams Foundation, Inc.	The Russell Family Foundation
The Burton D. Morgan Foundation	International Justice Foundation	Salt Lake County - Zoo, Arts and Parks
C.E. and S. Foundation	Irving Harris Foundation	The Skillman Foundation
California Council for the Humanities	The James Irvine Foundation	Stewardship Foundation
California HealthCare Foundation	The Jay and Rose Phillips Family Foundation	Tides Foundation
Carnegie Corporation of New York	The Joyce Foundation	W. Clement & Jessie V. Stone Foundation, The
The Chicago Community Trust	Kaiser Permanente	Walther Cancer Foundation
ClearWay Minnesota	Koret Foundation	The William Bingham Foundation
The Cleveland Foundation	KPMG	William J. & Dorothy K. O'Neill Foundation
The Clowes Fund, Inc.	The Lawson Foundation	William Penn Foundation
Comcast Corporation	The Lubrizol Foundation	Anonymous Contributors
The Commonwealth Fund	Mitchell Kapor Foundation	Individual Member Contributions
The Community Foundation of Santa Cruz County	National Endowment for Democracy	
CyberGrants, Inc.		



GMN's work is member-focused and member-driven. All of our success in 2010 was due to the passion and dedication of the following people who shared their expertise and their time to advance the profession.

Volunteers

Latricia Allen

Washington Area Women's Foundation
2010 Conference Host Committee Member

Jamie Holtzclaw Amagai

The Summit Foundation
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