Where Opportunity Takes Root

We are a family-led foundation that creates access to opportunity for people and communities by improving K-12 education, protecting the environment and advancing the quality of life in our home region.
Welcome to PEAK2020: Courage in Practice

PEAK Grantmaking's 16th annual conference and the sector’s largest gathering of grants management professionals.

This year is a new milestone – our largest conference yet – bringing together more than 900 practitioners, along with experts and partners, and supportive businesses. For us, it is an affirmation of the value of what we’ve all built together: a deeply committed, intensively supportive, member-centered community that’s dedicated to the “how” of grantmaking.

For more than two decades, PEAK Grantmaking has elevated the profession of grants management by focusing on practices and their improvement. Thanks to the participation of 4,500 members across 14 chapters, a group of 200-plus volunteers, and the 365 grantmaking organizations and consultants that help power the work as dues-paying members, our network continues to grow and thrive.

With the 2019 launch of our Principles for Peak Grantmaking, PEAK issued a call to action to philanthropy to courageously lead the way in implementing equitable, effective, and efficient grantmaking practices – transforming how grants get made.

Let’s take this time in Seattle to delve into what grantmaking practice in support of equity looks like, then have the courage and the fortitude to live our values by approaching change management, organizational culture, and complex grantmaking systems to enact this change.

We dedicate PEAK2020 to you: Fuel your inspiration and let’s take the next step together to embrace courage in practice.

Onward!

The PEAK Grantmaking team & your PEAK2020 Conference Co-chairs

Shonda Barnett
Senior Manager – Grants
Texas Women’s Foundation

Candy M. Champion
Grants Manager
Turner Foundation

Sue Fulton
Chief Financial Officer
Endowment for Health

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PEAK2020 Team

Here’s to the people who make PEAK2020 possible: Thank you to our conference co-chairs, proposal reviewers, and committee members — as well as their employers — for all your support. Our volunteers have contributed their time, their expertise, and their enthusiasm toward making this conference an enriching and empowering experience for all. We could not be more grateful for their leadership.

Conference Co-chairs
Shonda Barnett, Texas Women’s Foundation
Candy M. Champion, Turner Foundation
Sue Fulton, Endowment for Health

Proposal Reviewers
Robin Barker, George Family Foundation
Denise Barreto, Relationships Matter Now
Bree Bess, BlueCross BlueShield of South Carolina Foundation
Christina Bernard, Pacific Hospital Preservation & Development Authority
Danielle Cheslog, Otto Bremer Trust
Lisa Colaninno, The Travelers Companies, Inc.
Becky Ferguson, Salesforce.org
Sue Fulton, Endowment for Health
Dan Gaff, May and Stanley Smith Charitable Trust
Angela Gerena, AIG
Diane Grossman, Sheltering Arms Foundation
Kecia Haggins, Georgia Power Foundation
Heidi Jedlicka Halvarson, The Medtronic Foundation
Jody Jonas, Best Buy
Rosa King, The Carl Gellert and Celia Berta Gellert Foundation
Tracy Lamparty, Jay and Rose Phillips Family Foundation of Minnesota
Jody Marshall, Meyer Memorial Trust
Sarita Michaca, Citi Foundation
Denise Miller, TCF Foundation
Marion O’Neill, PSEG Services Corp.
Erin Peterson, The Klarman Family Foundation
Anne-Marie Schaaf, John Gogian Family Foundation
Ursula Stewart, Salesforce.org
Sonia Vick, Williams Family Foundation of Georgia
Amanda Vragovich, National Endowment for Democracy

Corporate Grantmaker Advisory Council
Bree Bess, BlueCross BlueShield of South Carolina Foundation
Jenna Hansen, Kaiser Permanente
Lisa Colaninno, The Travelers Companies, Inc.
Rebecca Ferguson, Salesforce.org
Angela Gerena, AIG

Small Foundation Committee
Robin Barker, George Family Foundation
Susan Fulton, Endowment for Health
Diane Grossman, Sheltering Arms Foundation
Rosa King, The Carl Gellert and Celia Berta Gellert Foundation
Tracy Lamparty, Jay and Rose Phillips Family Foundation of Minnesota
Lisa May, Fieldstead & Company
Angelina Pienczykowski, Tinker Foundation, Inc.
Anne-Marie Schaaf, John Gogian Family Foundation
Connections Committee
Julia Burgess, The ELMA Philanthropies
Liz Donohue, Peter G. Peterson Foundation
Jina Freiberg, Public Welfare Foundation
Kim Foster, Kim Foster Consulting LLC
Tara Havlicek, Mitsubishi Electric America Foundation
Adam Liebling, Robert Wood Johnson Foundation
Fernanda Kuchkarian, Health Foundation of South Florida
Donald Roeske, C&W Creative Endeavors
Tania Yannarilli, Park Foundation

Marc McDonald, AARP Foundation
Ify Mora, Margaret A. Cargill Philanthropies
Suki O’Kane, Walter and Elise Haas Fund
Heather Peeler, ACT for Alexandria
Tim Robinson, The Lumina Foundation
Gary Romero, Virginia G. Piper Charitable Trust
Elizabeth Tabita, The California Endowment Foundation
Rikard Treiber, Peter G. Peterson Foundation
Jane Ward, Meyer Foundation

PEAK Grantmaking Staff
Elizabeth Bicer, Programs and Talent Development Director
Elly Davis, Programs and Knowledge Manager
Dolores Estrada, Chief Operating Officer
Akeem Favor, Communications and Marketing Specialist
Clare Larson, Member Relationship Manager
Betsy Reid, Communications and Marketing Director
Sara Sanders, Membership Director
Melissa Sines, Programs and Knowledge Director
Carolyn Sosnowski, E-Learning and Content Manager

Acknowledgements
Marva Lewis, The Event Professionals
We don’t fund causes or find cures.

But all the good YOU do is the whole reason we’re here.

We’re here for you with comprehensive foundation solutions to help you take good further, faster. See how our solutions can help.

foundations.blackbaud.com
Principles for Peak Grantmaking

Last year, we issued a call-to-action to transform the practice of philanthropy into the practice of principled grantmaking, as introduced in our Courage in Practice whitepaper, complete with a collective vision and action plan. Created by and for our members, the Principles for PEAK Grantmaking are a values-driven, equity-centered, practice-based roadmap for change.

Here at PEAK2020, we’ll illuminate the Principles through five dedicated learning tracks, encouraging courageous conversations. Together, we can lead the way in living our values by putting these five Principles into practice to transform how grants get made.

How we’re supporting you in putting the Principles into practice

In 2020 and beyond, we’ll be using the five Principles as a guiding framework for educational content that equips our members to inspire and lead equitable change in your practices.

We’re building a comprehensive toolkit for our members designed to guide you in applying each Principle to your work and throughout your organization – through action planners, case stories, in-depth how-to guides, webinars, online learning modules, and chapter events, and our new Communities of Practice.

Now online, you can explore the first two suites of resources and recommendations – for Tie Practices to Values and Narrow the Power Gap. Rolling out spring through fall: toolkits for Drive Equity; Learn, Share, Evolve; and Steward Responsively.

Learn more at peakgrantmaking.org/principles.

Tie Practices to Values
Link grantmaking practices with grantmaker values, integrating values throughout every aspect of grantmaking, to walk the talk and propel the mission.

Narrow the Power Gap
Use practices and policies to help narrow the power gap between grantmakers and grantseekers, and value equally the resources each brings to the partnership.

Drive Equity
Build grantmaking practices and policies that minimize bias and support decisions that promote justice, inclusion, and equity.

Learn, Share, Evolve
Contribute to building sector-wide knowledge and seek wisdom from others pursuing change and impact.

Steward Responsively
Manage all entrusted resources – people, finances, reputation, time – with care to balance stewardship with an agile approach to risk.
Follow these steps to get started if you used the app in 2018 or 2019 and have the same email address:

- Open the app on your device, click “log in” and “I have an account.” Use the “forgot your password” link to reset your password.
- If you’re using a new or different device, search your app store for “PEAK Grantmaking Conference” and install the app. Enter your existing credentials or reset your password. Click the PEAK2020 image and “select this event” button.

Used the app in 2018 or 2019, but used a different email address for registration?

- Use the instructions below to create a new account.

First-time user?

- Download the app: Search your app store for “PEAK Grantmaking Conference” and install the app.
- Create your account, then open the app and click “log in.” Click “get started” and enter and confirm the email address you used to register for PEAK2020, then add a password and your name. Click “sign up.”
- Look for the confirmation email from “PEAK Grantmaking Conference” and follow the instructions to verify your app account.
- Click the PEAK2020 image and “select this event” button.

Ready to dive in?

- Customize the app: Add or update your photo and profile, then choose your preferences – including directory listing, email display, and availability for messaging with other attendees.
- Learn about features: Click on “How to Use This App” for a tour of features that will enhance your conference experience.
- Build your schedule: Create your personal schedule using the session list. Note: This is not a reservation; all sessions are available on a first-come, first-served basis.
- Plan to connect: Explore the attendee, presenter, and exhibitor directories.
- Stay informed: Look for daily highlights in the app menu and alerts for upcoming events. You’ll also find maps, a link to the PEAK2020 CONNECT forum, and local information on Seattle.

Questions about the app?

Visit Member Services in the Level 3 lobby or contact carolyn@peakgrantmaking.org.

Get social at PEAK2020

Always include our hashtag #PEAK2020seattle in your posts on Twitter, Facebook, and LinkedIn.

Share what you’re learning, who you’re meeting, and the connections you’re making at PEAK2020 in real time. The PEAK team will be following, liking, and sharing across our social network; plus, we’ll be featuring attendee posts on our social wall!

Take a minute to follow us at:

- @PEAKgrantmaking
- facebook.com/PEAKgrantmaking
- linkedin.com/company/PEAKgrantmaking
Floorplans

Level 3

Level 5
# Schedule-at-a-glance

## SUNDAY

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:30am – 1:00pm</td>
<td>PRE-CON REGISTRATION</td>
<td>Lobby, Level 3</td>
</tr>
<tr>
<td>8:30am – 5:00pm</td>
<td>PRE-CON WORKSHOPS</td>
<td>Level 5</td>
</tr>
<tr>
<td>10:00am – 5:00pm</td>
<td>PEAK GRANTMAKING BOARD MEETING</td>
<td>302 Beckler</td>
</tr>
<tr>
<td>2:00pm – 5:30pm</td>
<td>CONFERENCE REGISTRATION</td>
<td>Lobby, Level 3</td>
</tr>
<tr>
<td>5:30pm – 6:15pm</td>
<td>NEWCOMERS’ ORIENTATION</td>
<td>502 Cowlitz</td>
</tr>
<tr>
<td>6:30pm – 8:00pm</td>
<td>WELCOME HAPPY HOUR</td>
<td>Ballroom Foyer, Level 3</td>
</tr>
</tbody>
</table>

## MONDAY

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>7:00am – 8:00am</td>
<td>MORNING MEDITATION</td>
<td>307 Methow</td>
</tr>
<tr>
<td>7:00am – 8:00am</td>
<td>WELLNESS WALK &amp; RUN</td>
<td>Lobby escalators, Level 1</td>
</tr>
<tr>
<td>7:00am – 5:30pm</td>
<td>REGISTRATION &amp; MEMBER SERVICES</td>
<td>Lobby, Level 3</td>
</tr>
<tr>
<td>7:00am – 8:30am</td>
<td>BREAKFAST</td>
<td>Ballroom, Level 3</td>
</tr>
<tr>
<td>7:00am – 8:15am</td>
<td>CHAPTER OFFICERS’ MEETING</td>
<td>306 Duwamish</td>
</tr>
<tr>
<td>8:00am – 5:00pm</td>
<td>EXPO HALL</td>
<td>Level 5</td>
</tr>
<tr>
<td>8:30am – 10:00am</td>
<td>OPENING KEYNOTE</td>
<td>Ballroom, Level 3</td>
</tr>
<tr>
<td>10:00am – 10:30am</td>
<td>COFFEE &amp; NETWORKING BREAK</td>
<td>Expo Hall, Level 5</td>
</tr>
<tr>
<td>10:00am – 5:00pm</td>
<td>PROFESSIONAL HEADSHOT STUDIO</td>
<td>Expo Hall, Level 5</td>
</tr>
<tr>
<td>10:30am – 11:45am</td>
<td>BLOCK A SESSIONS</td>
<td>Levels 3 &amp; 5</td>
</tr>
<tr>
<td>11:45am – 1:15pm</td>
<td>PEAK HIGHLIGHTS &amp; LUNCH</td>
<td>Ballroom, Level 3</td>
</tr>
<tr>
<td>1:15pm – 2:30pm</td>
<td>BLOCK B SESSIONS</td>
<td>Levels 3 &amp; 5</td>
</tr>
<tr>
<td>2:30pm – 3:00pm</td>
<td>COFFEE &amp; NETWORKING BREAK</td>
<td>Expo Hall, Level 5</td>
</tr>
<tr>
<td>3:00pm – 4:15pm</td>
<td>BLOCK C SESSIONS</td>
<td>Levels 3 &amp; 5</td>
</tr>
<tr>
<td>4:15pm – 4:30pm</td>
<td>TRANSITION BREAK</td>
<td></td>
</tr>
<tr>
<td>4:30pm – 5:30pm</td>
<td>FACILITATED NETWORKING</td>
<td>Ballroom, Level 3</td>
</tr>
<tr>
<td>6:00pm – 7:30pm</td>
<td>OPENING RECEPTION</td>
<td>Regency Ballroom, Level 7</td>
</tr>
</tbody>
</table>
TUESDAY

7:00am – 8:00am  MORNING MEDITATION - 307 Methow
7:00am – 8:00am  WELLNESS WALK & RUN - Lobby escalators, Level 1
7:00am – 5:30pm  REGISTRATION & MEMBER SERVICES - Lobby, Level 3
7:00am – 8:30am  BREAKFAST - Ballroom, Level 3
8:00am – 5:00pm  EXPO HALL - Level 5
8:30am – 10:00am  CHAPTER MEETINGS - Levels 3 & 5
10:00am – 10:30am  COFFEE & NETWORKING BREAK - Expo Hall, Level 5
10:00am – 5:00pm  PROFESSIONAL HEADSHOT STUDIO - Expo Hall, Level 5
10:30am – 11:45am  BLOCK D SESSIONS - Levels 3 & 5
11:45am – 1:30pm  LUNCH KEYNOTE - Ballroom, Level 3
1:30pm – 1:45pm  TRANSITION BREAK
1:45pm – 2:25pm  SHORT TALKS: ROUND 1 - Levels 3 & 5
2:25pm – 2:35pm  TRANSITION BREAK
2:35pm – 3:15pm  SHORT TALKS: ROUND 2 - Levels 3 & 5
3:15pm – 3:45pm  COFFEE & NETWORKING BREAK - Expo Hall, Level 5
3:45pm – 5:15pm  ROUNDTABLE DISCUSSIONS - Levels 3 & 5
5:30pm – 6:30pm  VOLUNTEER RECEPTION - Daniel's Broiler - Rickhouse Lounge, Level 2
7:00pm

WEDNESDAY

7:00am – 8:00am  MORNING MEDITATION - 307 Methow
7:00am – 8:00am  WELLNESS WALK & RUN - Lobby Escalators, Level 1
7:30am – 9:00am  BREAKFAST - Ballroom, Level 3
8:00am – 12:00pm  REGISTRATION & MEMBER SERVICES - Lobby, Level 3
8:00am – 12:00pm  EXPO HALL - Level 5
9:00am – 10:15am  BLOCK E SESSIONS - Levels 3 & 5
10:15am – 10:30am  TRANSITION BREAK
10:30am – 12:00pm  CLOSING KEYNOTE - Ballroom, Level 3
1:30pm – 3:30pm  POST-CON WORKSHOP - 307 Methow
Keynotes

A highlight of the PEAK2020 experience, our three keynote presentations will deliver powerful testimony and thought-provoking exchanges on pressing issues in philanthropy.

OPENING KEYNOTE  Sponsored by Chan Zuckerberg Initiative

Inspiration and Courage for Movement Building in Philanthropy

LaTosha Brown, Co-Founder, Black Voters Matter Fund

“My whole life, I wanted to be a part of change. I wanted to use my gifts and skills to help people tap into their own sense of power.”

As a strategy for change, movement building has leapt to the forefront of philanthropic conversations. However, many are still stuck at the conversation stage: They don’t know how, or feel they don’t have the positional power, to help move from discussion to concrete action. During our opening keynote, LaTosha Brown, co-founder of Black Voters Matter Fund, will empower attendees to go from talking about change to setting it into motion. Sharing highlights and lessons learned from her real-life experiences, LaTosha will encourage attendees to advance change fearlessly, facilitate courageous conversations, and develop leadership that is built upon, and supports, the values of equity, justice, and inclusion.
KEYNOTE LUNCH PANEL  Sponsored by The Leona M. and Harry B. Helmsley Charitable Trust

Building Equity for Native Communities through Collaboration

Carly Bad Heart Bull, Native Nations Activities Manager, Bush Foundation

Jen Bokoff, Director of Stakeholder Engagement, Candid

Tim Fox, Vice President of Indigenous Relations, Calgary Foundation

At PEAK2019, keynote speaker Edgar Villanueva challenged us to recognize blind spots in philanthropy and focus our efforts on centering Native peoples in all aspects of philanthropy. But how are foundations actually doing this, and how do grants management processes and data factor in? Join us for a panel discussion examining how grants management processes and data can be used to make funding more accessible to, and focused on, Native communities. Panelists will also dive into the transformative journeys of the Bush Foundation and Calgary Foundation as they’ve pursued inclusivity through internal practice change.

CLOSING KEYNOTE AND Q&A

Understanding and Changing Your Foundation’s Equity Footprint

Jessica Barron, Consultant, Frontline Solutions

Philanthropic institutions know how vital it is to center equity in all facets of their work, from operations to grantmaking practice. But if every organization’s pursuit of equity is unique, how can we learn to approach it effectively? Fortunately, there are some common ways to think about this work and measure our progress. Through extensive work with clients in the philanthropy space, Frontline Solutions has developed the “Equity Footprint” framework. Like a carbon footprint, this tool helps philanthropic leaders analyze the impact of their institutions and determine the best path forward. Capping off the PEAK2020 experience, this session will give you a method for leveraging what you’ve learned throughout the conference to determine actionable next steps in your institution’s journey toward equity.
Networking

Make the most of our biggest gathering ever by taking advantage of opportunities to connect with colleagues. Share challenges and effective practices, learn about new solutions, and make and deepen valuable relationships.

SUNDAY

Newcomers’ Orientation
5:30pm – 6:15pm | 502 Cowlitz
Are you new to PEAK Grantmaking? Is this your first time at our annual conference? Join us to learn about PEAK, connect with other members, and hear advice on how to navigate and make the most of the conference.

Welcome Happy Hour, sponsored by Blackbaud
6:30pm – 8:00pm | Ballroom Foyer, Level 3
Kick off your conference experience by catching up with friends and making new connections before it officially begins.

MONDAY

Chapter Officers’ Meeting
7:00am – 8:15am | 306 Duwamish
Calling all chapter officers! Grab your breakfast and join us to hear important updates from PEAK staff, understand opportunities for your chapter in 2020, and network with fellow volunteer leaders from across the country.

Facilitated Networking
4:30pm – 5:30pm | Ballroom, Level 3
Come make connections with other conference attendees! Learn what folks in the profession are working on, share your professional story, and build your own professional network of peers. Don’t forget to bring lots of business cards to this event.

Opening Reception, sponsored by Walton Family Foundation
6:00pm – 7:30pm | Regency Ballroom, Level 7
Celebrate the power of coming together with your peers across philanthropy to elevate your leadership, improve your organization’s practices, and re-energize for the year ahead. Enjoy the food and fun.
TUESDAY

Chapter Meetings
8:30am – 10:00am | Levels 3 & 5
Attend your region’s chapter meeting to make connections with colleagues from your local area, hear about chapter plans for the year ahead, and participate in programming created by your peers.

Volunteer Appreciation Reception
5:30pm – 6:30pm | Daniel’s Broiler – Rickhouse Lounge, Level 2
We love our volunteers! All PEAK Grantmaking regional and national volunteers are invited to celebrate together at this reception.

Dine-around
7:00pm | Lobby escalators, Level 1
Get together with colleagues, recent and long-time, for a fun, informal night on the town. Sign up in the Expo Hall.

MONDAY - WEDNESDAY

Wellness Walk & Run
7:00am – 8:00am | Lobby escalators, Level 1
Start each day with a boost and see the sights! Join our Connections Committee and fellow attendees for an early morning walk/run.

Morning Meditation
7:00am – 8:00am | 307 Methow
Start each day with guided meditation.

Expo Hall
Monday, 8:00am – 5:00pm
Tuesday, 8:00am – 5:00pm
Wednesday, 8:00am – 12:00pm
Level 5
Visit our Expo Hall to learn about the latest and greatest from vendors — ranging from GMS providers to philanthropy-serving organizations — and bring back new tools and ideas for your foundation.
Program

Explore the complete schedule to plan your PEAK2020 experience.

Use the PEAK2020 app to review session descriptions and presenter bios, and to search by track.

Pre-conference

SUNDAY

8:30am – 5:00pm
Brave DEI Conversations 2.0: Equity Warrior Training for Work and Life
Sponsored by Annenberg Foundation
Denise Barreto, Relationships Matter Now; Melissa Sines, PEAK Grantmaking
501 Chiwawa

8:30am – 5:00pm
Grants Management 101
Sponsored by NGOsource
Courtney Byrneheim, JPMorgan Chase & Co.; Gina Rogers-Mooney, JPMorgan Chase Foundation; Sara Brannman, We Mean Business Coalition; Sarah Miller, NGOsource; C. Davis Parchment, Candid; Andrew Brown, Eugene and Agnes E. Meyer Foundation; María José Torres, Rose Community Foundation; Arlene Wilson-Grant, Disability Rights Fund and Disability Rights Advocacy Fund; Elly Davis, PEAK Grantmaking
502 Cowlitz

8:30am – 12:30pm
Black Belt Digital Data Management
C. Davis Parchment, Candid; Janet Camarena, Candid
503 Duckabush

1:00pm – 5:00pm
Equitable Evaluation in Practice
Jara Dean-Coffey, Equitable Evaluation Initiative
503 Duckabush

Post-conference

WEDNESDAY

1:30pm – 3:30pm
Become an Advocate for Practice Change
Melissa Sines, PEAK Grantmaking; Sara Sanders, PEAK Grantmaking; Elly Davis, PEAK Grantmaking
307 Methow
# Conference

## MONDAY

### OPENING KEYNOTE: Inspiration and Courage for Movement Building in Philanthropy

**Sponsored by Chan Zuckerberg Initiative**

- **Date & Time:** 8:30 am – 10:00 am
- **Location:** Ballroom, Level 3
- **Speakers:** LaTosha Brown, Black Voters Matter Fund

### BLOCK A SESSIONS | 10:30 am – 11:45 am

<table>
<thead>
<tr>
<th>Session Title</th>
<th>Speakers</th>
<th>Room</th>
</tr>
</thead>
<tbody>
<tr>
<td>Implement Project Management Tools for Greater Impact</td>
<td>Jessica Sutton, Pacific Foundation Services; Hollyann Vickers, Pacific Foundation Services</td>
<td>301 Ashnola</td>
</tr>
<tr>
<td>The Presence and Voice of the African-American Male in Philanthropy</td>
<td>Steven Casey, John D. &amp; Catherine T. MacArthur Foundation; Roland Kennedy, Bloomberg Philanthropies; Richard Winton, William Davidson Foundation; Moderator: Nathaniel Smith, Partnership for Southern Equity</td>
<td>302 Beckler</td>
</tr>
<tr>
<td>Small Foundations</td>
<td>Driving Diversity, Equity, and Inclusion at a Small Foundation</td>
<td>Tracy Lamparty, The Jay &amp; Rose Phillips Family Foundation of Minnesota; Miyesha Perry, Kenneth Rainin Foundation; Arlene Wilson-Grant, Disability Rights Fund and Disability Rights Advocacy Fund</td>
</tr>
<tr>
<td>Corporate Grantmakers</td>
<td>Learning Communities: Fostering Connectivity and Collaboration to Drive Impact</td>
<td>Erica Weinberg, TCC Group</td>
</tr>
<tr>
<td>Lessons from a Participatory Journey: Fund to Build Grassroots Power</td>
<td>J. M. Johnson, Arabella Advisors; Kheira Issaoui-Mansouri, Arabella Advisors</td>
<td>304 Calawah</td>
</tr>
<tr>
<td>Words, Actions, and Impact: How We Brought Our Core Values to Life Through Our Culture and Our Work</td>
<td>Rebecca L. Cisek, EdD, Bainum Family Foundation</td>
<td>307 Methow</td>
</tr>
<tr>
<td>Easier, Better, Faster - Systems Selection for Your Future</td>
<td>Lisa M. Nespeca, ChangeVantage Consulting</td>
<td>502 Cowlitz</td>
</tr>
<tr>
<td>Paying True Indirect Costs: Changing Our Internal Practices and Engaging Grantees</td>
<td>Elizabeth Powley, MacArthur Foundation; Jim Gallagher, Ford Foundation</td>
<td>506 Samish</td>
</tr>
<tr>
<td>Getting the Most Out of PEAK2020</td>
<td>Daniel Weinzev, Daniel Weinzev Consulting</td>
<td>Ballroom, Level 3</td>
</tr>
</tbody>
</table>
### MONDAY

#### BLOCK B SESSIONS | 1:15pm – 2:30pm

<table>
<thead>
<tr>
<th>Session</th>
<th>Speakers</th>
<th>Room</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Foundation Archives and Records Retention</strong></td>
<td>Joyce Halliman, Kresge Foundation; Robert Clark, Rockefeller Archive Center; Genise Singleton, Kresge Foundation</td>
<td>301 Ashnola</td>
</tr>
<tr>
<td><strong>Pairing Due Diligence with Organization Values</strong></td>
<td>Hilda Polanco, FMA; Susan Hairston</td>
<td>302 Beckler</td>
</tr>
<tr>
<td>**Small Foundations</td>
<td>Improve Grantmaking Practices for Small Foundations**</td>
<td>Sue Fulton, Endowment for Health; Robin Barker, George Family Foundation; Rosa King, The Carl Gellert and Celia Berta Gellert Foundation; Emelyn Arias, Laurie M. Tisch Illumination Fund</td>
</tr>
<tr>
<td>**Corporate Grantmakers</td>
<td>The Changing Dimensions of Disaster Philanthropy Through a Corporate Lens**</td>
<td>Tanya Gulliver-Garcia, Center for Disaster Philanthropy; Supriya Kumar, Candid</td>
</tr>
<tr>
<td><strong>No &quot;I&quot; in Team: Effective Collaboration</strong></td>
<td>Kate Mendez, United Way of Greenville County</td>
<td>305 Chehalis</td>
</tr>
<tr>
<td><strong>Investing in Change: How Funders Can Support Advocacy and Lobbying</strong></td>
<td>Natalie Roetzel Ossenfort, Alliance for Justice</td>
<td>307 Methow</td>
</tr>
<tr>
<td><strong>Strategic Grantmaking: How Can Evaluation Help Grantmakers Think Forward?</strong></td>
<td>Evgenia Valuy, Institute of International Education; Lisa Frantzen, TCC Group; Olga Vnodchenko, Seattle International Foundation</td>
<td>501 Chiwana</td>
</tr>
<tr>
<td><strong>Managing Systems Change Through Stakeholder Engagement</strong></td>
<td>Victoria Hall, Ruth Mott Foundation; Erin Franzen, Ruth Mott Foundation</td>
<td>502 Cowlitz</td>
</tr>
<tr>
<td><strong>GIVINGDATA SPONSORED SESSION</strong></td>
<td>Roberto Cremonini, GivingData; Alfred Gracombe, GivingData</td>
<td>503 Duckabush</td>
</tr>
<tr>
<td><strong>Can’t Change What You Can’t See</strong></td>
<td>C. Davis Parchment, Candid; Carly Hare, CHANGE Philanthropy; Kelly Brown, Viewpoint Consulting; Melissa Sines, PEAK Grantmaking</td>
<td>506 Samish</td>
</tr>
<tr>
<td><strong>Cultivating a Culture of Learning</strong></td>
<td>Nichole Hoefflich, Grantmakers for Effective Organizations (GEO)</td>
<td>505 Queets</td>
</tr>
</tbody>
</table>
### MONDAY

#### BLOCK C SESSIONS | 3:00pm – 4:15pm

<table>
<thead>
<tr>
<th>Title</th>
<th>Speakers</th>
<th>Room</th>
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</thead>
<tbody>
<tr>
<td>Not Just Plug and Play: Look Within When Implementing New Software</td>
<td>Lee Kuntz, Innovation Process Design</td>
<td>301 Ashnola</td>
</tr>
<tr>
<td>How Do We Change Our Grantmaking When Everything Else Keeps Changing?</td>
<td>Lauren McGowan, United Way of King County; Jennifer Nortrup, United Way of King County; Matthew Aliberti, United Way Worldwide</td>
<td>302 Beckler</td>
</tr>
<tr>
<td>A New Data Infrastructure for Measuring Risk</td>
<td>Maya Winkelstein, Open Road Alliance; Kyla Gallagher, Vera Solutions</td>
<td>303 Bogachiel</td>
</tr>
<tr>
<td>Power and Light: Enlightened Approaches for Accountable and Equitable Grantmaking</td>
<td>Janet Camarena, Candid; Elizabeth Tabita, The California Endowment; Jennifer Laszlo Mizrahi, RespectAbility; Claire Peeps, Durfee Foundation</td>
<td>304 Calawah</td>
</tr>
<tr>
<td>Philanthropy Re-Imagined: From Charity to Power in Historically Disenfranchised Communities</td>
<td>Zakiya Sankara-Jabar, Racial Justice NOW!; Jaime Koppel, Communities for Just Schools Fund</td>
<td>305 Chehalis</td>
</tr>
<tr>
<td>Making the Most of Organizational Assessments: Lessons from Funders and Grantees</td>
<td>Tina Cheplick, Informing Change; Lucie Addison, Einhorn Family Charitable Trust; Jennifer Wei, William and Flora Hewlett Foundation; Duke Guthrie, City Year</td>
<td>307 Methow</td>
</tr>
<tr>
<td>No Registration? No Problem! Taking Risks with International Grantmaking</td>
<td>Mallory Womble, American Jewish World Service; Adriana Jiménez, American Jewish World Service; Nancy Herzog, National Endowment for Democracy (NED); Niyara Alakhunova, National Endowment for Democracy (NED)</td>
<td>501 Chiwana</td>
</tr>
<tr>
<td>Reigniting Your Career Spark - Owning Your Gifts</td>
<td>Jackie Hanselmann Sergi, Radical Spark Coaching; Bonnie Rivers, Carnegie Corporation of New York</td>
<td>502 Cowlitz</td>
</tr>
<tr>
<td>WIZEHIVE SPONSORED SESSION Breaking the Nonprofit Starvation Cycle</td>
<td>Melissa Greiner, WizeHive</td>
<td>503 Duckabush</td>
</tr>
</tbody>
</table>

All educational sessions are available on a first-come, first-seated basis. If a session room is full, please seek an alternative.
Chapter Meetings

PEAK Grantmaking’s 14 chapters are vibrant local communities committed to learning together to build grantmaking expertise and share effective practices to advance principled grantmaking. Attend your chapter meeting to make great connections with grants management colleagues from back home!

TUESDAY

<table>
<thead>
<tr>
<th>CHAPTER MEETINGS</th>
<th>8:30am – 10:00am</th>
</tr>
</thead>
<tbody>
<tr>
<td>PEAK Northern California &amp; PEAK Southern California: Joint Chapter Meeting</td>
<td>Ballroom, Level 3</td>
</tr>
<tr>
<td>PEAK Delaware Valley: Networking &amp; Narrowing the Power Gap Activity</td>
<td>304 Calawah</td>
</tr>
<tr>
<td>PEAK Florida &amp; PEAK Southeast: Joint Chapter Meeting</td>
<td>303 Bogachiel</td>
</tr>
<tr>
<td>PEAK Mideast: Get to Know the New Mideast Chapter</td>
<td>506 Samish</td>
</tr>
<tr>
<td>PEAK Midwest: Sharing Ideas through Short Talks &amp; Conversation starts at 8:00am</td>
<td>502 Cowlitz</td>
</tr>
<tr>
<td>PEAK Minnesota: Speed Networking &amp; Small Group Discussions</td>
<td>501 Chiwana</td>
</tr>
<tr>
<td>PEAK New England: Speed Networking &amp; Small Group Discussions</td>
<td>306 Duwamish</td>
</tr>
<tr>
<td>PEAK New York: Compliance &amp; Best Practices in Grantmaking</td>
<td>302 Beckler</td>
</tr>
<tr>
<td>PEAK Pacific Northwest: Networking &amp; Principles Roundtables</td>
<td>301 Ashnola</td>
</tr>
<tr>
<td>PEAK Rocky Mountain: Networking &amp; How to Transform Your Change-Resistant Team</td>
<td>503 Duckabush</td>
</tr>
<tr>
<td>PEAK Southwest: Speed Networking &amp; Chapter Meeting</td>
<td>505 Queets</td>
</tr>
<tr>
<td>PEAK Greater Washington, DC: Understanding Equity &amp; Leading Greater Washington Forward</td>
<td>305 Chehalis</td>
</tr>
</tbody>
</table>
## TUESDAY

### BLOCK D SESSIONS | 10:30am – 11:45am

<table>
<thead>
<tr>
<th>Session Title</th>
<th>Presenter(s)</th>
<th>Room</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Engaging Experts: Using Different Stakeholder Groups to Drive Grantmaking Practices</strong></td>
<td>Mary Karam McKey, Institute of International Education; Chris Gray, Foundation for a Smoke-Free World; Lindsey Kaufmann, Cargill, Inc.</td>
<td>301 Ashnola</td>
</tr>
<tr>
<td><strong>Participation, Power, Philanthropy: Putting Nonprofits and Communities in the Driver’s Seat</strong></td>
<td>Akilah Massey, Grantmakers for Effective Organizations (GEO)</td>
<td>302 Beckler</td>
</tr>
<tr>
<td>**Small Foundations</td>
<td>Our Journey in Human-Centered Grants Systems Design**</td>
<td>Bonnie Look, Rogers Family Foundation; Dana Wellhausen, Rogers Family Foundation</td>
</tr>
<tr>
<td>**Corporate Grantmakers</td>
<td>Key Trends in Corporate Philanthropy**</td>
<td>Carmen Perez, Chief Executives for Corporate Purpose® (CECP)</td>
</tr>
<tr>
<td><strong>In It While Working On It: Candid Conversations with Foundations Focused on Racial Equity</strong></td>
<td>Carmen Anderson, Heinz Endowments; Raj Aggarwal, Provoc; Vanice Dunn, Provoc</td>
<td>305 Chehalis</td>
</tr>
<tr>
<td><strong>Risk Management in Grantmaking</strong></td>
<td>A. Nicole Campbell, Build Up Advisory Group</td>
<td>307 Methow</td>
</tr>
<tr>
<td><strong>Managing Foundation Risk: From Self-Dealing to Cybersecurity</strong></td>
<td>Chris Petermann, PKF O’Connor Davies, LLP; Thomas DeMayo, PKF O’Connor Davies; Sue Fulton, Endowment for Health</td>
<td>501 Chiwana</td>
</tr>
<tr>
<td><strong>The 2020 Consumers Guide to Grants Management Systems: Findings and Recommendations</strong></td>
<td>Amadie Hart, Hart Strategic Marketing, LLC; Nikki Barrett, Grantbook; Martin Schneiderman, Information Age Associates; Kari Aanestad, GrantAdvisor; Chantal Forster, TAG</td>
<td>502 Cowlitz</td>
</tr>
<tr>
<td><strong>SMARTSIMPLE SPONSORED SESSION</strong></td>
<td>Eric Lauer, SmartSimple Software; Mariana Catz, Re-Solved; Rich Boswell, Marguerite Casey Foundation; Stephanie Schilling, Headwaters Foundation; Jennifer Botten, Cystic Fibrosis Foundation</td>
<td>503 Duckabush</td>
</tr>
<tr>
<td><strong>Thoughtful Approaches: Training New Staff and Return on Organizational Impact (ROI)</strong></td>
<td>Ursula Stewart, Salesforce.org; Elena Pereira, New York State Health Foundation</td>
<td>505 Queets</td>
</tr>
<tr>
<td><strong>Practical Tools for Self-Advocacy &amp; Pay Equity</strong></td>
<td>Kaitlin Ostlie, InFaith Community Foundation; Tashie Sloley, Borealis Philanthropy; Indya Hartley, The ELMA Philanthropies Services, Inc.</td>
<td>506 Samish</td>
</tr>
<tr>
<td><strong>NGOsource SPONSORED SESSION</strong></td>
<td>Martha Lackritz-Peltier, NGOsource</td>
<td>507 Saulk</td>
</tr>
<tr>
<td><strong>Pro Bono Service: A Tool for Inclusive Grantmaking</strong></td>
<td>Dawnn Leary, Greater Washington Community Foundation; Lindsay Firestone Gruber, Taproot Foundation</td>
<td>505 Queets</td>
</tr>
</tbody>
</table>
TUESDAY

11:45am – 1:30pm  

**LUNCH KEYNOTE:**
Building Equity for Native Communities Through Collaboration
Sponsored by The Leona M. and Harry B. Helmsley Charitable Trust
Facilitator: Jen Bokoff, Candid; Carly Bad Heart Bull, Bush Foundation; Tim Fox, Calgary Foundation
Ballroom, Level 3

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**SHORT TALKS | Round 1: 1:45pm – 2:25pm, Round 2: 2:35pm – 3:15pm**

**Corporate Grantmakers | Short Talk:**
Equivalency Determination for Certification - Lessons Learned
Courtney Byrneheim, JPMorgan Chase & Co.; Gina Rogers-Mooney, JPMorgan Chase & Co.; Sarah Miller, NGOsource
301 Ashnola

**Short Talk: How to Transform Your Change-Resistant Team**
Sam Caplan, New Spark Strategy
302 Beckler

**Small Foundations | Short Talk:**
Size Doesn’t Matter: Grantmaking Practices of Small Foundations
Brendan McCormick, Exponent Philanthropy
303 Bogachiel

**Short Talk: Less IS More: Grantee-Driven Applications and Reports**
Steven Lesky, Cambia Health Foundation; Feather Graham, Cambia Health Foundation
304 Calawah

**Short Talk: From Reviewer to Co-Designer: Collaborating with Applicants to Strengthen Proposals**
Fernanda M. Kuchkarian, Health Foundation of South Florida
305 Chehalis

**Short Talk: It Starts with the Grants Manager: Narrowing the Power Gap**
Jo Z. Carcedo, Episcopal Health Foundation
307 Methow

**Short Talk: A Short Conversation about Foundation Archives and Records Management**
Joyce Holliman, Kresge Foundation; Robert Clark, Rockefeller Archive Center; Haian Abdirahman, Mellon Foundation; Elizabeth Stauber, Hogg Foundation for Mental Health
501 Chiwana

**Short Talk: How Do We Change Our Grantmaking When Everything Else Keeps Changing?**
Lauren McGowan, United Way of King County; Jennifer Nortrup, United Way of King County; Matthew Aliberti, United Way Worldwide
502 Cowlitz

**BLACKBAUD SPONSORED SESSION**

**Short Talk: 5 Steps You Can Take Today Towards Greater Grantmaking Impact**
David Hazeltine, Blackbaud
503 Duckabush

**Short Talk: Enabling Collaborative Impact Reporting**
Lisa M. Nespecia, ChangeVantage Consulting; John Williams, Irving Harris Foundation
506 Samish

**Short Talk: Lessons from a Participatory Journey**
J.M. Johnson, Arabella Advisors; Kheira Issaoui-Mansouri, Arabella Advisors
507 Saulk

---

Select two Short Talks to attend: for Round 1, from 1:45pm – 2:25pm, and for Round 2, from 2:35pm – 3:15pm.
## TUESDAY

### ROUNDTABLES | 3:45pm – 5:15pm

Roundtable discussions are facilitated conversations with your peers on topics you are interested in learning more about or sharing your expertise on.

<table>
<thead>
<tr>
<th>Roundtable: There’s No “I” in “Grantmaker-Grantee”: Strategies for Establishing Strong Relationships</th>
<th>Claire Petry, National Endowment for Democracy; Alice Jobard, National Endowment for Democracy</th>
<th>301 Ashnola</th>
</tr>
</thead>
<tbody>
<tr>
<td>Roundtable: Using Knowledge and Data to Strengthen Investment in Native Communities</td>
<td>Supriya Kumar, Candid; Jen Bokoff, Candid</td>
<td>302 Beckler</td>
</tr>
<tr>
<td>Corporate Grantmakers</td>
<td>Roundtable: What Keeps You Up at Night?</td>
<td>Sara Sanders, PEAK Grantmaking</td>
</tr>
<tr>
<td>Roundtable: Career Advancement in Philanthropy: Struggles and Lessons Learned</td>
<td>TeQuion Brookins, McGregor Fund; Storme Gray, Emerging Practitioners in Philanthropy (EPIP); Jenna Beltrano, Julian Grace Foundation</td>
<td>501 Chiwana</td>
</tr>
<tr>
<td>Roundtable: Strengthening Organizations Through Operating Support Grants</td>
<td>Satonya Fair, The Executive Leadership Council; Elly Davis, PEAK Grantmaking</td>
<td>502 Cowlitz</td>
</tr>
<tr>
<td><strong>SUBMITTABLE SPONSORED SESSION</strong></td>
<td><strong>The ABCs of a Great Grant Review Process</strong> This is a full presentation session</td>
<td><strong>Caitlin Stainken, Submittable</strong></td>
</tr>
<tr>
<td>Roundtable: Successful Strategies for Implementing New Integrated Philanthropic Systems</td>
<td>Marty Schneiderman, Information Age Associates</td>
<td>505 Queets</td>
</tr>
</tbody>
</table>

All educational sessions are available on a first-come, first-seated basis. If a session room is full, please seek an alternative.
## WEDNESDAY

### BLOCK E SESSIONS | 9:00am – 10:15am

<table>
<thead>
<tr>
<th>Session Title</th>
<th>Speakers</th>
<th>Room</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>When Disaster Strikes: Responsive, Values-Driven Grantmaking Strategies for Emergencies</strong></td>
<td>Carmen James Randolph, Greater New Orleans Foundation</td>
<td>301 Ashnola</td>
</tr>
<tr>
<td><strong>Say AND Do It: Tell and Use Your DEI Story</strong></td>
<td>Denise Barreto, Relationships Matter Now; Brad Cameron, Big Box</td>
<td>302 Beckler</td>
</tr>
<tr>
<td>**Small Foundations</td>
<td>What IT Team? You Mean ME?**</td>
<td>Rebecca Van Sickle, 1892 consulting; TeQuion Brookins, McGregor Fund; Whitney Howe, Stolte Family Foundation; Angelina Pienczykowski, Tinker Foundation, Inc.</td>
</tr>
<tr>
<td><strong>Is IT Listening? How to Get More from Technology Leaders</strong></td>
<td>Chantal Forster, TAG; John Mohr, MacArthur Foundation; Supriya Kumar, Candid; Marina Shmoukler, Foundation for a Just Society</td>
<td>304 Calawah</td>
</tr>
<tr>
<td><strong>Foundations as Conveners: Advancing Your Mission with Nonprofit Coalition Building</strong></td>
<td>Shannon Williams, Alliance for Justice; Natalie Roetzel Ossenfort, Alliance for Justice; Joel Gutierrez, ORS Impact</td>
<td>305 Chehalis</td>
</tr>
<tr>
<td><strong>SALESFORCE.ORG SPONSORED SESSION</strong></td>
<td><strong>Staff Engagement: Developing an Internal Communications Network for Grantmakers</strong></td>
<td>306 Duwamish</td>
</tr>
<tr>
<td><strong>Answering the &quot;So What?&quot;: How to Solve Apples and Oranges in Grant Reporting</strong></td>
<td>Jason Saul, Mission Measurement; Arlene Isaacs-Lowe, The Moody’s Foundation</td>
<td>307 Methow</td>
</tr>
<tr>
<td><strong>Leveraging Your Records for Meaningful Grantmaking</strong></td>
<td>Elizabeth Stauber &amp; Lexi Arons, Hogg Foundation for Mental Health; Haian Abdirahman, Andrew W. Mellon Foundation</td>
<td>501 Chiwana</td>
</tr>
<tr>
<td><strong>Building Grantee Financial Capacity</strong></td>
<td>Hilda Polanco, FMA; Marissa Tirona, Ford Foundation</td>
<td>502 Cowlitz</td>
</tr>
<tr>
<td><strong>FOUNDANT SPONSORED SESSION</strong></td>
<td><strong>Foundant Insider Scoop</strong></td>
<td>503 Duckabush</td>
</tr>
<tr>
<td><strong>Using Qualitative Data to Build Relationships with Community</strong></td>
<td>Rachel Pardoe, The New York Community Trust; Carolyn Berry, Ph.D., NYU Langone School of Medicine</td>
<td>505 Queets</td>
</tr>
<tr>
<td><strong>10:30am – 12:00pm</strong></td>
<td><strong>CLOSING KEYNOTE:</strong> Understanding and Changing Your Foundation’s Equity Footprint</td>
<td>Ballroom, Level 3</td>
</tr>
<tr>
<td></td>
<td>Jessica Barron, Frontline Solutions</td>
<td></td>
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</table>
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Level 5
Monday, March 9: 8:00am – 5:00pm
Tuesday, March 10: 8:00am – 5:00pm
Wednesday, March 11: 8:00am – 12:00pm

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Tuesday, March 10: 10:00am – 5:00pm

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Jen Bokoff | jen.bokoff@candid.org | 212-807-2561 | candid.org
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610-924-2872 | digital-science.com

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Fluxx Sales | sales@fluxx.io | 855-358-9946 | fluxx.io

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**Foundant Technologies** provides the powerful online Grant Lifecycle Manager (GLM) system and leads the industry in customer service. Through an intuitive platform – suitable for even the most basic computer user – and Client Success Managers dedicated to honest, lasting relationships, Foundant has become the most recommended online grant management solution today.

Darah Moore | darah.moore@foundant.com | 406-922-5135 | foundant.com

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**GivingData** helps foundations manage and transform grantmaking with its purpose-built, customizable grants management platform and expert consulting practice. Our team is comprised of former foundation leaders and seasoned software developers. We are more than just a grantmaking system—we are a trusted partner dedicated to building the best solution for your foundation’s needs.

Alf Gracombe | alf.gracombe@GivingData.com | 617-500-3399 | givingdata.com
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Grantmakers for Effective Organizations exists to help grantmakers turn their desire to improve into real progress. That’s the power of the GEO community. With more than 7,000 grantmakers across the globe, we work together to lift up the grantmaking practices that matter most to nonprofits and that truly improve philanthropy.

Bo Dorsey | dorsey@geofunders.org | 202-355-9544 | geofunders.org

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ImpactMapper is an all-in-one software tool for donors, nonprofits, and corporations with an impact focus to track their social impact and share the stories that matter most. We have developed a platform with easy-to-use features to aggregate, analyze, and visualize quantitative and qualitative data in ways that help organizations better understand their impact and track trends over time.

Alexandra Pittman | alex@impactmapper.com | 781-301-1839 | impactmapper.com

EXHIBITOR

The Innovation Network is a management consulting firm, specializing in grants management and assessment; software implementation; IT strategy; project management and process improvement. We deliver grants management services to nonprofit organizations, family and research foundations, as well as government agencies. Our goal is to help clients operate more efficiently and effectively to better serve their communities.

Jenny Pittman | jenny.pittman@the-inet.com | 703-405-2735 | the-inet.com

EXHIBITOR

Founded in 2012 and based out of Toronto, Grantbook is a technology consulting firm exclusively for grantmaking organizations. We specialize in helping foundations around the globe plan, design, implement, and optimize their digital strategies so they can activate more good in the world. Our team of consultants bring a unique combination of technical savvy, passion for purpose, and deep knowledge of grantmaking trends.

Nikki Barrett | nikki@grantbook.org | 647-956-1400 | grantbook.org
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**NGOsSource** is streamlining international grantmaking while increasing, democratizing, and expediting cross-border giving. A project of TechSoup and the Council on Foundations. Changing the way you change the world.

LaCheka Phillips | lphillips@techsoup.org | 843-480-7538 | ngosource.org

EXHIBITOR

**Philanthropy.io** is a boutique consulting firm working with grantmakers around grants management systems, infrastructure for evaluation of outcomes/impact, data, knowledge management, and other technology-related areas.

Poney Carpenter | poney@philanthropy.io | 607-279-2372 | philanthropy.io

EXHIBITOR

**GovGrants by REI Systems Inc.** is a full life-cycle grants management offering for nonprofits and foundations – especially those receiving or managing Federal or State government funds. It offers both “As a Grantee” and “As a Grantor” capabilities including the ability to manage pass-through funds. GovGrants offers business process automation, configurable forms and workflows, performance management, and user-driven reports and dashboards.

Wagish Bhartiya | wagish.bhartiya@reisystems.com | 703-480-9100 | GovGrantsApp.com

EXHIBITOR

**Salesforce.org** is the dedicated social impact team of Salesforce that delivers technology to nonprofits, educational institutions, and philanthropic organizations so they can connect with others and do more good. As the heart of Salesforce, we are committed to helping our customers improve the state of the world.

Priscilla Guido | pguido@salesforce.com | 858-280-5012 | salesforce.org

EXHIBITOR

**SmartSimple** built technology for empowering grantmakers to elevate their mission and make their world a better place – one community at a time. As a global leader of grantmaking solutions since 2002, SmartSimple’s innovative platform has helped funders of all types develop innovative solutions to manage their philanthropic giving and push the boundaries of their impact.

Geoff Cook | gcook@smartsimple.com | 866-239-0991 | smartsimple.com
EXHIBITOR

What’s a Sputnik Moment? It’s the realization that it’s time to chart a new and innovative course when you experience a significant challenge. At Sputnik Moment, we’re your guides. We are a leading partner for foundations using the Salesforce platform and foundationConnect for managing grants.

Pierre Kaluzny | pierre@sputnikmoment.com | 646-291-2136 | sputnikmoment.com

EXHIBITOR

Submittable is a cloud-based submission management platform that makes it easy to accept, review, and select any kind of content, no matter where you are. Since 2010, Submittable has helped organizations collect more than 10 million submissions for thousands of customers all over the world.

Jolene Brink | sales@submittable.com | 855-467-8264 | submittable.com

EXHIBITOR

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Melissa Greiner | melissa.greiner@wizehive.com | 877-767-9493 | wizehive.com

EXHIBITOR

ZoomGrants is a cloud-based application management system that’s powerful, intuitive and affordable that streamlines and simplifies the entire application process. The ZoomGrants system serves grantmakers, scholarship providers, grant professionals and organizations that request call for speakers.

John Hall | john.hall@zoomgrants.com | 866-323-5404 x1 | zoomgrants.com
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