

# LESSONS IN FACILITATING COMMUNITY CONNECTION WHILE DEEPENING THE FUNDER-GRANTEE RELATIONSHIP



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## LARGE SCALE EVENTS MOVE US TO ACTION

1939 AMERICAN RED CROSS  
1962 PESTICIDE AWARENESS  
2001 SEPT 11TH  
2010 EXXON VALDEZ OIL SPILL  
2020 COVID19 BLM  
2020 BLACK LIVES MATTER



WE ARE PROGRESSING FROM RESPONSIVE PHILANTHROPY TO THE FUTURE

THE PATH FORWARD  
SPEND TIME LISTENING  
RESPONSIVE PHILANTHROPY  
COLLABORATIVE PHILANTHROPY  
TRANSCENDANT PHILANTHROPY



THIS LAYS THE GROUNDWORK FOR COLLABORATIVE SOLVING WITH DATA PROCESSES



WE BRING STRUCTURE TO PASSION  
black lives are precious

**DAN**  
ACKNOWLEDGED POSITION OF PRIVILEGE  
IN CURRENT CONTEXT THAT EXISTS CAN TECH HELP? SHOULD TECH HELP?

## RESPONSIVE PHILANTHROPY

**TIM**  
COVID STARTED CONTINGENCY FUND FOR PARTNERS  
ASKED IF ADVANCE PAYMENT NEEDED  
1.5 MIL IN 35 DAYS  
RACIAL JUSTICE INEQUITY EST. AFTER CHARLOTTESVILLE THEN RESEEPED

## MOMENTUM, VISION, COMMITMENT FOR LASTING CHANGE

TO KEEP MOMENTUM POINT TO CORE VALUES  
BUILD CULTURE FROM INSIDE OUT  
WHAT GRANTEES HAVE ASKED FOR



NEW TRUST IN GRANTEES TORE DOWN BARRIERS  
MAKING PROCESSES EASIER & QUICKER

**SAM**  
WHAT WORKED & WHY  
56% PRIVATE FUNDS REMOVE RESTRICTIONS, ALLOW GRANTEE DECIDE  
25% TOP OFF GRANTS  
MORE THAN 60% MOVE TO DIGITAL PAYMENTS



RENEWED FOCUS ON GRANTEE

## TRANSCENDENT PHILANTHROPY



IT'S AN AND NOT AN OR  
COMMON DATA LANGUAGE  
THE INTERLOCKS  
COMMIT TO LISTENING  
OUTCOME MATTERS



LESS RHETORIC, MORE ACTION

**TIM**  
SHORTEN THE APPROVAL PROCESS FROM ~10 WEEKS - 10 MONTH TO LESS THAN A WEEK BY ONE PERSON DECISION INSTEAD OF COMMITTEE

REDUCE NOISE  
TIM SEE EACH OTHER AS HUMANS  
KIRREN  
ELIMINATE UNWARRANTED BARRIERS

RELATIONSHIP MATTERS

|     | YES         | NO       |
|-----|-------------|----------|
| YES | COLLABORATE | DOMINATE |
| NO  | ACCOMMODATE | AVOID    |

WHO WAS LEFT OUT?  
DAN - EVERYONE HAS BLIND SPOTS & A TRANSFER TO GRASSROOTS CAMPAIGNS



WHAT IS IT AN INCLUSIVE RESPONSE

REQUESTS WERE MADE FROM A DIFFERENT ALTITUDE SO GAVE TO COMMUNITY FOUNDATION FOR A BETTER RESPONSE

**SIMPLY**  
BUILD CONTEXT  
ACKNOWLEDGE HUMANITY IN OTHERS

STORIES ARE FUNDAMENTAL UNIT OF COMMUNICATION  
AGREEING ON ALL THINGS WILL NOT HAPPEN & THAT'S OKAY  
COLLABORATE ≠ AGREEING ON ALL THING

PERFECTION IS THE ENEMY OF PROGRESS



INCLUDE GRANTEES DONORS COMMUNITY FOUNDATION

## COLLABORATIVE PHILANTHROPY

START SIMPLE & RELEVANT