

# BUILDING TRUST WITH COMMUNITIES



**MICHAEL  
McAFEE**  
POLICYLINK  
PRESIDENT  
& CEO



**AMANDA  
NAVARRO**, DPH, MPH  
POLICYLINK  
CHIEF IMPACT  
OFFICER



**SATONYA  
FAIR, JD**  
PEAK GRANTMAKING  
PRESIDENT & CEO

**1,000,000**  
STRUGGLES  
TO MAKE  
ENDS MEET



THE DESIGN  
CHALLENGE OF  
THIS NATION



START FANATICALLY  
ASKING QUESTIONS

HOW MANY OF  
THE 100 MILLION  
ARE BETTER OFF  
BECAUSE OF YOUR  
ORGANIZATION

YOU ARE  
KEY TO YOUR  
ORGANIZATION



## WHEN THE WALK FOLLOWS THE TALK, TRUST IS BUILT



**PHILANTHROPY  
NEEDS TO PRACTICE  
WHAT IT ASKS OF  
GRANTEES**

- EQUITY
- ACCOUNTABILITY
- TRANSPARENCY
- UNDERSTAND POWER & PRIVILEGE
- COLLABORATION

THE WALK  
HAS TO  
FOLLOW  
THE TALK

**REBALANCE  
POWER**

POLICY ADVOCACY CO-DESIGN PROCESSES

ELEVATE  
GRANTEES  
VOICES & WISDOM



LISTEN TO  
THOSE ON THE  
GROUND



THIS TAKES  
TIME

THERE ARE  
HURTS TO HEAL



ARE YOU OPERATING AT  
MAXIMUM SERVICE



ARE WE ALLOWING  
OUR TEAM  
TO USE THEIR  
**FULL SELVES**

**DOES YOUR  
ORGANIZATION  
HAVE A  
RESULTS  
FRAMEWORK**

SO EVERYONE KNOWS  
WHERE TO JOIN

IS ANYONE  
BETTER OFF?

CAN YOU CLEARLY  
AUDIT SYSTEMS

